# **Timothy Farrell**

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#### **PROFILE**

As a seasoned marketing and fan experience professional, I bring a wealth of expertise in crafting and executing comprehensive marketing strategies for client acquisition, brand development, and event promotion. With a proven track record in team leadership, I have successfully overseen staff, implemented efficient operational protocols, and delivered stellar results.

#### **EMPLOYMENT HISTORY**

## Nov 2024 - Present

#### **Director of Marketing, Houston Roughnecks (UFL)**

Houston, TX

- Lead brand strategy and execution, driving local market and league-wide awareness.
- Develop and manage multi-channel marketing campaigns to support ticket sales, fan growth, and brand engagement.
- Direct grassroots and community engagement efforts to grow local fanbase and enhance market presence.
- Collaborate with digital and social teams to align content strategy with marketing initiatives.

#### Mar 2020 - Nov 2024

# **Vice President of Marketing, Bridgeport Islanders**

Bridgeport, CT

- Executed marketing strategies and established brand standards for the organization, directing advertising/promotional initiatives, encompassing media placements and scheduling.
- Provided expertise as a gameday experience and presentation consultant for PWHL New York.
- Oversaw the successful organizational re-branding of the Bridgeport Islanders in May 2021, guiding the process from logo design to communication strategy.
- Championed the organizational re-branding of Total Mortgage Arena in March 2022, leading initiatives such as logo design, signage replacement, and communication strategy.
- Steered the marketing efforts for New York Islanders retail operations, playing a pivotal role in the launch of the team's e-commerce store, Isles Lab.

## May 2019 - Mar 2020

# **Director of Marketing, OVG Facilities**

Bridgeport, CT

- Directed marketing initiatives for all events and programs hosted at the venue, ensuring comprehensive oversight of promotional activities.
- Managed negotiations, placement, and scheduling of all marketing media buys.
- Orchestrated highly successful marketing and advertising strategies for top-selling events including Thomas Rhett, Adam Sandler, and Bad Bunny.

# Sep 2017 - May 2019

#### Marketing Manager, PGA TOUR (TPC River Highlands)

Cromwell, CT

 Led the planning and execution of all club & league digital marketing campaigns, coordinating efforts to enhance communication and engagement.

## Jun 2013 - Aug 2015

# Marketing Coordinator, Kansas City Chiefs

Kansas City, MO

 Managed logistical operations for the camp, orchestrating in-person marketing efforts to maximize the team's visibility and engagement.

## **EDUCATION**